

Shape Up *and* Ship Out!

As you may recall, last fall Robinson Nursery partnered with The Peters Company to perform a LEAN Kaizen event at our Container Farm. Our primary focus was refining the process of pulling and preparing trees for shipping. The event was quite successful, providing greater clarity into the downfalls and inconsistencies of our process. The team discovered much of their frustration came from batch processing, poor communication, and unclear standard work. Action was taken, numerous changes were made and continue to be made as we fine tune the new process.



We find ourselves 40% of the way through our first shipping season with our recent changes and we are excited to share with you what we are experiencing.

We have increased the efficiency of our man-hours by 17%; moving from 30 plants/man-hr to 35 plants/man-hr.

Changes have been made to the team itself that have helped actualized our vision by boosting synergy and simplifying communication.

The new process utilizes one-piece-flow, eliminating wasted motion, traffic jams, and over processing.

Our team members are trained in standard work, significantly reducing our defects and resulting in greater consistency. Plants are being pulled on time, and we have been able to increase our on time deliveries.



Overall, we are very happy with the modified method and team transformation. It is our goal to provide you consistently with the highest quality trees and the best value. Thank you for partnering with us. We will continue to improve and we look forward to sending you, your material.

Please be sure to reach out to your sales representative to review final shipping details. If you have any additional questions, call the office at 503.835.4533 or 1.877.855.8733